

**telegate AG announces nine-month figures:  
Digital business goes from strength to strength**

Munich/Planegg, 6 November 2014 – telegate AG today announced consolidated revenues of EUR 47.5 million for the first nine months of the 2014 financial year (9 months 2013: EUR 55.2 million). At EUR 26.1 million (9 months 2013: EUR 26.4 million) the digital business generated 55% of total revenue in the reporting period (9 months 2013: 43%). “We are very satisfied with our performance. Both profitability and customer satisfaction improved significantly. Our focus in the next quarters will be on further expanding our digital business,” said Franz Peter Weber, Spokesman of the telegate Management Board.

At Group level, EBITDA before non-recurring effects after the first nine months of the current financial year came to EUR 6.8 million (9 months 2013: EUR 8.1 million). At the start of the year, telegate had forecast EBITDA of EUR 7 to 9 million for 2014. The digital business generated EBITDA before non-recurring effects of EUR 0.6 million from January to September (9 months 2013: EUR -0.6 million); EBITDA before non-recurring effects in the directory assistance service totalled EUR 6.2 million (9 months 2013: EUR 8.1 million).

In the first half year of 2014, telegate AG reviewed and optimised internal processes. In the digital business, processes were simplified and made more customer-friendly, and in the directory assistance business capacities were adjusted to demand. In the upcoming 2015 financial year, the new Management Board of telegate AG will increase its focus on generating additional growth in the digital business. Attractive extra services will add even more value for small and medium-sized enterprises.

The full 2014 nine-month report of telegate AG is available at:  
<http://www.telegate.com/investor-relations/english/reports.html>

telegate AG is the second-largest German service provider for regional advertising and directory inquiries. Via the [www.11880.com](http://www.11880.com) and [www.klicktel.de](http://www.klicktel.de) online directories, the corresponding smart phone and iPad apps as well as Klicktel's software products, consumers can access contact details for private subscribers, business information and regional news. These online and mobile services are accessed by more than one million users in Germany each day, making them effective advertising platforms for businesses. In addition to prominently placed entries in the digital directories, telegate offers small and medium-sized enterprises numerous opportunities for marketing their products and services on the Internet via its telegate MEDIA subsidiary. Following the liberalisation of the telecommunications market at the end of the 1990s, telegate rapidly became Germany's second-largest provider of directory assistance services through the country's best known telephone number 11 88 0\*. With a market share of nearly 40 percent, it is now the leading alternative provider of such services. telegate AG has around 1,000 employees at nine sites in Germany. The company's share is listed in the Prime Standard of the Frankfurt Stock Exchange.

\* EUR 1.99 per minute from a Deutsche Telekom land line. Other prices may apply to calls made from mobile networks. Text message inquiries are just EUR 1.99 (Vodafone D2 portion: EUR 0.12) in Germany.