

Half-year figures of telegate AG: Substantial improvement in earnings in the digital business

Munich / Planegg, 6 August 2014 – telegate AG today announced improved earnings in its digital business for the first half year of 2014. Recording earnings before interest, taxes, depreciation and amortisation (EBITDA) before non-recurring effects of EUR 0.4 million (H1 2013: EUR -0.7 million), the division continues its positive performance.

At Group level, EBITDA before non-recurring effects after the first six months of the year, came to EUR 4.5 million (30 June 2013: EUR 5.2 million). telegate generated revenue of EUR 32.1 million in the reporting year (H1 2013: EUR 37.0 million). The share of the digital business was 55 percent (H1 2013: 48%). This segment posted revenue of EUR 17.6 million, which was on a par with the previous year (H1 2013: EUR 17.6 million), while significantly improving profitability and reducing selling and distribution costs. Revenue in the directory assistance business from January to June 2014 amounted to EUR 14.5 million (H1 2013: EUR 19.4 million). EBITDA in this segment totalled EUR 4.1 million in the reporting period (30 June 2013: EUR 6.0 million).

After six months of the current financial year, telegate is fully on schedule to meet its targets. For the full 2014 financial year, the company had forecast EBITDA before non-recurring effects of EUR 7 to 9 million. telegate aims at continuing the successful expansion of its digital business in the second half of 2014 by focusing strongly on even more efficient marketing products and closer customer relations.

The full 2014 half-yearly report of telegate AG is available at:
<http://www.telegate.com/investor-relations/english/reports.html>

telegate AG is the second-largest German service provider for regional advertising and directory inquiries. Via the www.11880.com and www.klicktel.de online directories, the corresponding smart phone and iPad apps as well as Klicktel's software products, consumers can access contact details for private subscribers, business information and regional news. These online and mobile services are accessed by more than one million users in Germany each day, making them effective advertising platforms for businesses. In addition to prominently placed entries in the digital directories, telegate offers small and medium-sized enterprises numerous opportunities for marketing their products and services on the Internet via its telegate MEDIA subsidiary. Following the liberalisation of the telecommunications market at the end of the 1990s, telegate rapidly became Germany's second-largest provider of directory assistance services through the country's best known telephone number 11 88 0*. With a market share of nearly 40 percent, it is now the leading alternative provider of such services. telegate AG has around 1,100 employees at nine sites in Germany. The company's share is listed in the Prime Standard of the Frankfurt Stock Exchange.

* EUR 1.99 per minute from a Deutsche Telekom land line. Other prices may apply to calls made from mobile networks. Text message inquiries are just EUR 1.99 (Vodafone D2 portion: EUR 0.12) in Germany.